

Dear Editor,
For immediate release:

Allianz Life celebrates its best-performing agents at the Agency Awards Nite 2021

Kuala Lumpur, 13 December 2021 – Allianz Life Insurance Malaysia Berhad (Allianz Life) celebrated and recognised its best-performing agents at the Agency Awards Nite 2021 yesterday.

The virtual event – which was streamed on the Company’s Allianz Life Changer Facebook page – saw 1,325 awards under 25 categories given out in recognition of Allianz Life’s agency force’s achievements for the financial year of 2020, with a RM396.61 million in Annualised New Premiums (ANP).

The Agency Awards Nite 2021 was graced by Allianz Life Chief Executive Officer Joseph Gross, Chief Sales Officer Raymond Cheah and Senior Advisor Ong Pin Hean.

“This year continues to be challenging but we have adapted to it and overcome every obstacle that comes our way. The resiliency and sterling work of our agents as well as teamwork and support from the company distinguish Allianz Life from our peers, and I am always wonderstruck by their determination to go the extra miles for our customers and community.

“If we continue to hold on to our core principles, I believe we can achieve bigger success moving forward. In fact, Allianz Life’s market share in the third quarter of 2021 has already increased to 9.2 percent compared to 7.9 percent in the same corresponding period last year.

“Although this challenging time seems far from over, tonight we will wind down and celebrate our agency’s remarkable performance in 2020,” said Gross.

Dato’ Sri Norman Pang (NPG Agency) took home the Champion of Supreme Agency Managers and other key performance awards namely Agency Managers with Highest Annualised First-Year Premium (AFYP), Agency Managers with Highest AFYP by New Recruits, Agency Managers with Highest Active Agent Hits and 1st Runner-up for Agency Managers with Highest Active Agent Benchmark Ratio, as well as Agency Managers with Highest Allianz 4 Crowns Club (A4CC) Scoreboard.

In 2020, 17 Agencies achieved the Elite Million Dollar Agency recognitions. Top performers were NPG Agency, led by Dato’ Sri Norman Pang, which amassed a

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group production of RM41 million AFYP, followed with ACP Agency for RM24 million AFYP and AXTI Agency with RM13 million AFYP.

Besides that, Allianz Life concluded last year with 246 Million Dollars Round Table (MDRT) achievers, with Dato' Sueann Tan acquiring the Top of the Table (TOT) for 12th consecutive years. There are two new additions to the TOT qualifiers namely Neoh Seok Pheng (E&S Agency) and Lim Leng Tee (ACP Agency), while seven other agents were named Court of the Table.

Furthermore, 46 agents produced more than 100 cases of new business in 2020 with Amanda Wong attained the Champion of Allianz Centurion Producers with 188 cases, while 756 agents submitted more than RM100,000 AFYP last year to qualify as Star Master Awards.

About Allianz in Malaysia

The investment holding company, Allianz Malaysia Berhad, a subsidiary of Allianz SE, has two insurance subsidiaries - Allianz General Insurance Company (Malaysia) Berhad ("Allianz General") and Allianz Life Insurance Malaysia Berhad ("Allianz Life").

Allianz General is one of the leading general insurers in Malaysia and has a broad spectrum of services in personal lines; small to medium enterprise business and large industrial risks. The GWP for general insurance business for financial year 2020 reached a mark of RM2.36 billion. Allianz Life offers a comprehensive range of life and health insurance and investment-linked products and for the financial year 2020, Allianz Life recorded a GWP of RM2.95 billion and is one of the fastest growing life insurers in Malaysia. Allianz Malaysia has 32 branches nationwide.

In 2020, Allianz Malaysia was awarded the Industry Excellence Award for financial services at the MSWG-ASEAN Corporate Governance Awards. The Company also ranked seventh amongst the Top 100 Companies for Overall Corporate Governance and Performance (by Rank) and 16th amongst the Top 100 Companies for Corporate Governance Disclosure (by Rank). In 2019, Allianz Life was named The BrandLaureate's Iconic Brands of the Decade Award 2019 for Life Insurance.

To learn more about Allianz Malaysia, visit allianz.com.my

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About Allianz

The Allianz Group is one of the world's leading insurers and asset managers with more than 100 million* private and corporate customers in more than 70 countries. Allianz customers



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benefit from a broad range of personal and corporate insurance services, ranging from property, life and health insurance to assistance services to credit insurance and global business insurance. Allianz is one of the world's largest investors, managing around 790 billion euros on behalf of its insurance customers. Furthermore, our asset managers PIMCO and Allianz Global Investors manage 1.7 trillion euros of third-party assets. Thanks to our systematic integration of ecological and social criteria in our business processes and investment decisions, we are amongst the leaders in the insurance industry in the Dow Jones Sustainability Index. In 2020, over 150,000 employees achieved total revenues of 140 billion euros and an operating profit of 10.8 billion euros for the group.

*Includes non-consolidated entities with Allianz customers.


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