

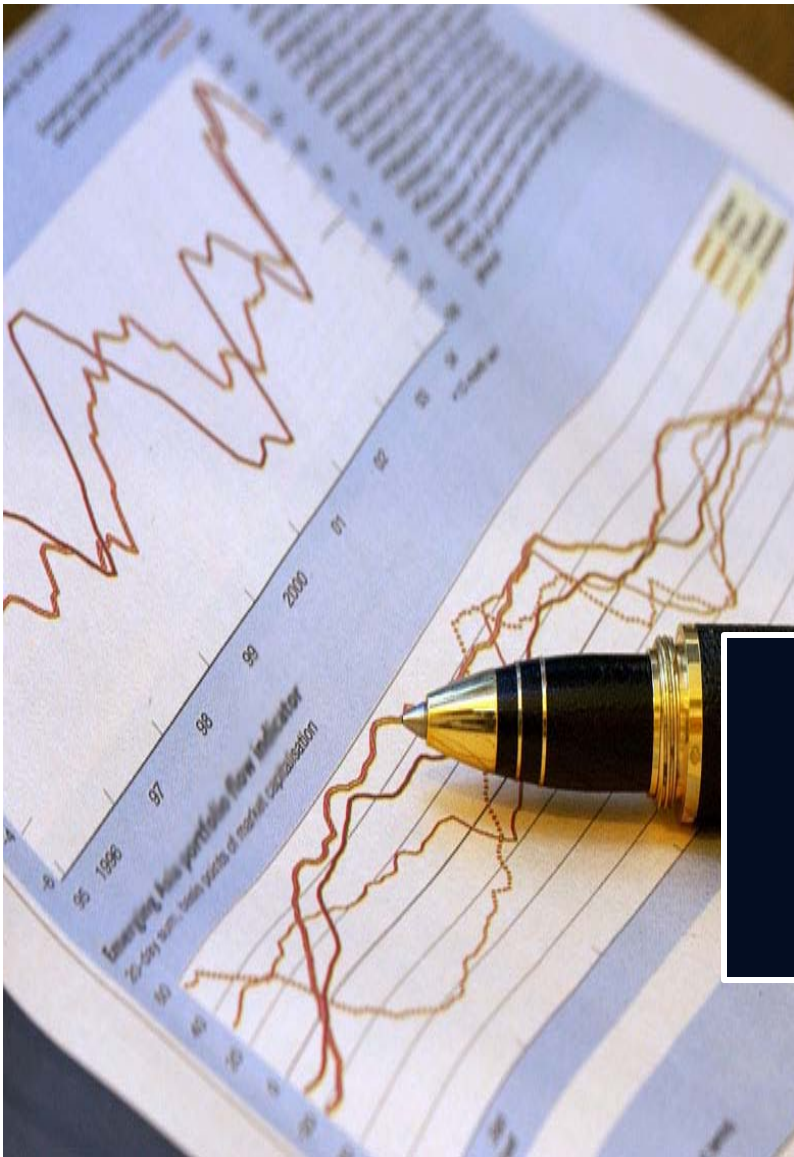


Allianz Malaysia Berhad (12428-W)

Financial Results for 3M 2011

May 2011






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AMB Group Results

Executive Summary



Operating revenue

- Growth of 4.3% in operating revenue compared to corresponding period last year due to growth in gross earned premiums recorded by life insurance business.

Profit before tax

- Group consolidated profit before tax increase by 47.9% compared to corresponding period last year.
- General business generated a profit before tax of RM 46.7 million, supported by a net combined ratio of 87.4%.

Investment result

- Stable growth in investment income.

Earnings per share

- Earnings per share (before dilution) improved from 15.1 sen for 3M 2010 to 21.9 sen for 3M 2011.
- Earnings per share (after dilution) was 9.0 sen.

Financial Overview

RM'mil	12M 2008A	12M 2009A	12M 2010A	3M 2010A	3M 2011A
Gross Written Premium	1,766.9	2,071.1	2,353.7	604.6	669.2
Management Expense	208.7	225.6	232.7	58.8	65.2
Expense Ratio (Non Life) ¹	20.1%	19.1%	18.1%	19.2%	17.7%
Expense Ratio (Life) ¹	10.9%	9.4%	7.7%	8.4%	8.7%
Local consolidated PBT ²	112.3	177.0	191.6	35.7	52.9
Total Assets	3,984.1	5,765.2	6,847.1	6,034.5	7,183.4

Note.1 : Expense Ratio is based on local statutory account basis. Expense ratio for Life weighted for 10% of Single Premium.

2 : 12M 2009 PBT restated to comply with new FRSs. Previously reported RM166.5 mil.

Summary of Unaudited Financial Results

RM 'mil	3M 2010	3M 2011	% Inc/(Dec) A / LY
Operating revenue	626.3	653.4	4.3%
Gross earned premiums	584.8	600.0	2.6%
Premium ceded to reinsurers	(149.9)	(105.5)	(29.6%)
Net earned premiums	434.9	494.5	13.7%
Net change in benefits and claim paid	(199.5)	(185.1)	(7.2%)
Net change in contract liabilities	(111.0)	(190.8)	71.9%
Management expenses	(58.9)	(65.2)	10.7%
Net fee and commission expenses	(81.8)	(87.4)	6.8%
Fair value gain and losses	(2.3)	2.8	221.7%
Net investment result	58.2	87.2	50.0%
Net operating income/(expenditure)	(3.9)	(3.1)	(20.5%)
Profit before tax	35.7	52.9	47.9%
Taxation	(12.6)	(19.2)	52.4%
Profit after tax	23.1	33.7	45.9%
Earnings per share before dilution (sen)	15.1	21.9	45.0%

Summary of Unaudited Financial Results (continued)

Information about operating segments (after consolidation adjustment)
for 3M ended

RM 'mil	Investment holding		General business		Life business		Total	
	2010	2011	2010	2011	2010	2011	2010	2011
Operating revenue	1.3	2.1	357.2	348.6	267.8	302.7	626.3	653.4
Segment profit	(0.5)	0.8	33.3	46.7	2.9	5.4	35.7	52.9
Segment assets	208.0	282.8	3,204.4	3,595.3	2,622.1	3,305.3	6,034.5	7,183.4
Segment liabilities	523.1	9.3	2,355.3	2,578.5	2,622.3	3,305.3	5,500.7	5,893.1



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Non-life Insurance

Non-Life

Gross Written Premium

- Double digit growth of 10.2%

Combined ratio

- Better combined ratio attributed to lower ratios in claims and expense

Investment result

- Stable growth in investment income

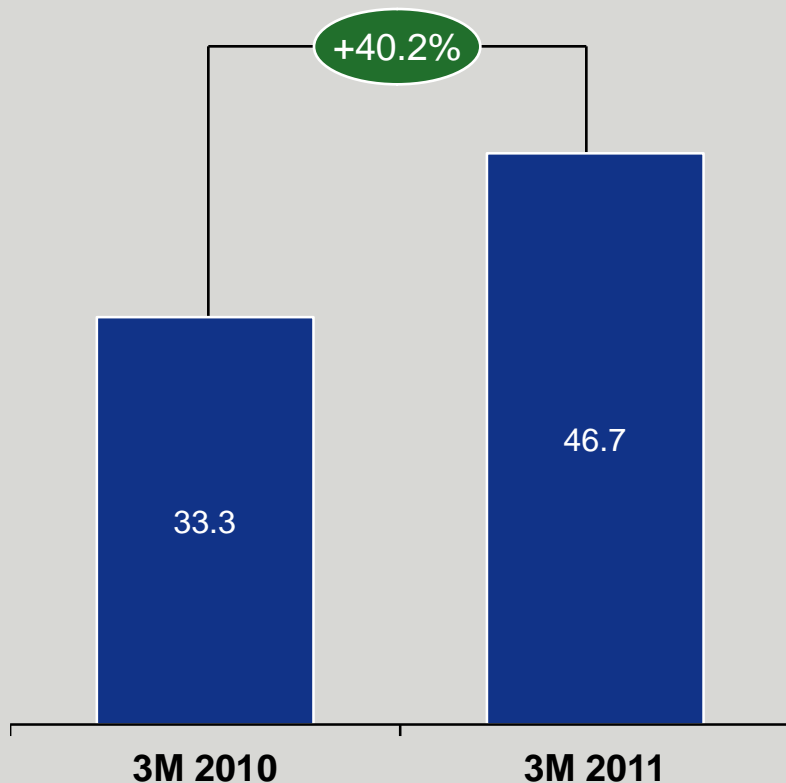
Profit before tax

- Higher profit due to improved underwriting and investment performance

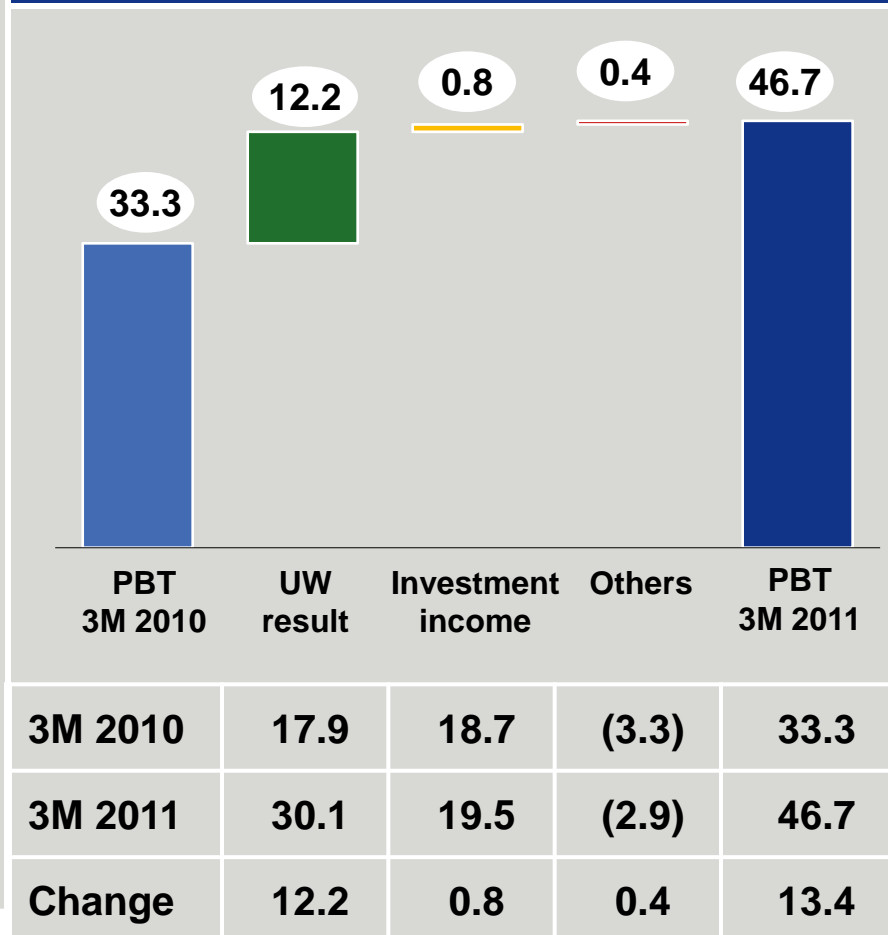


Non-Life: Higher profit due to improved underwriting and investment performance

Profit Before Tax (RM 'mil)

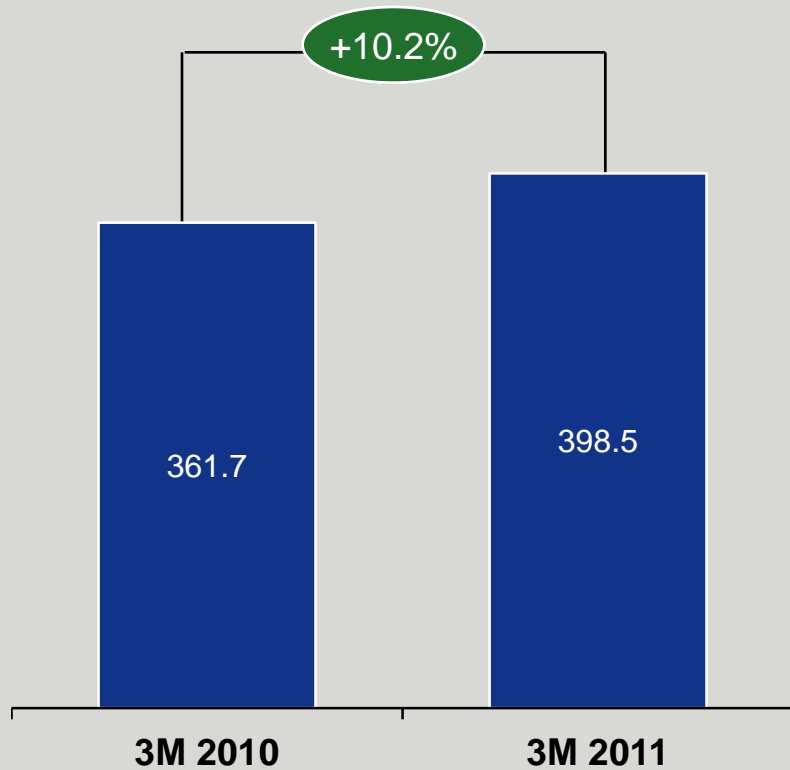


PBT Drivers (RM 'mil)

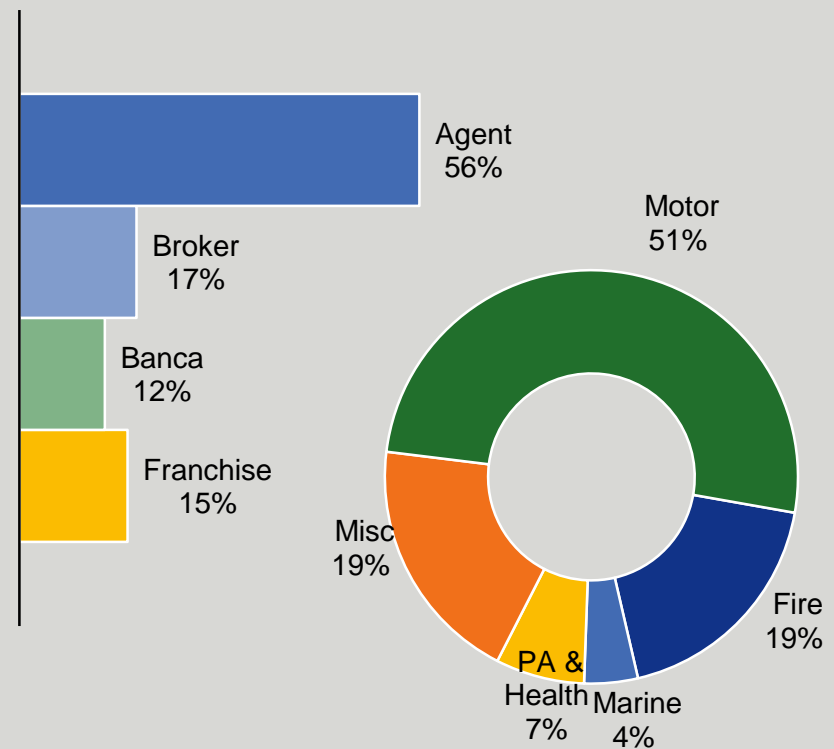


Non-Life: Double digit growth of 10.2% in GWP

Gross Written Premium (RM 'mil)

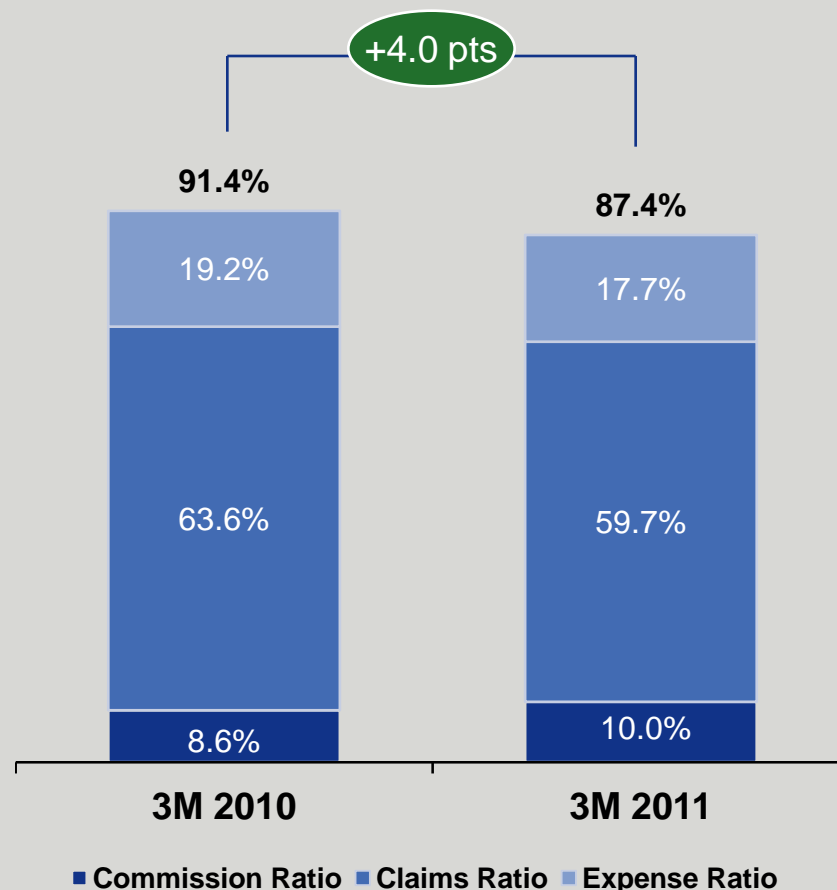


Distribution Channel & Portfolio Mix



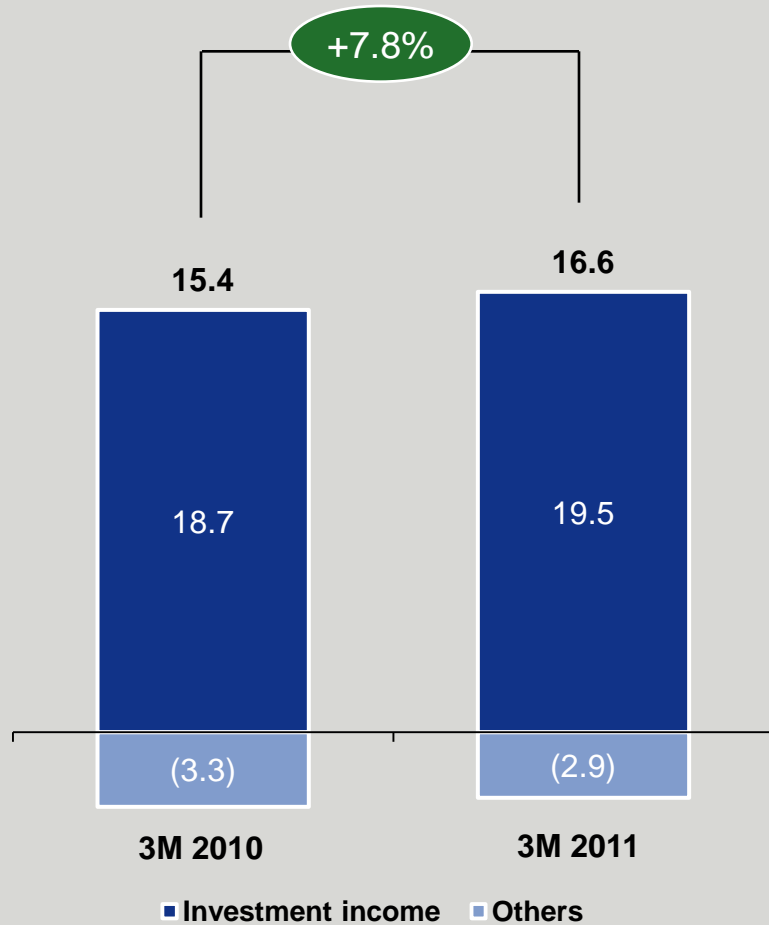
Non-Life: Better combined ratio attributed to lower ratios in claims and expense

Combined Ratio

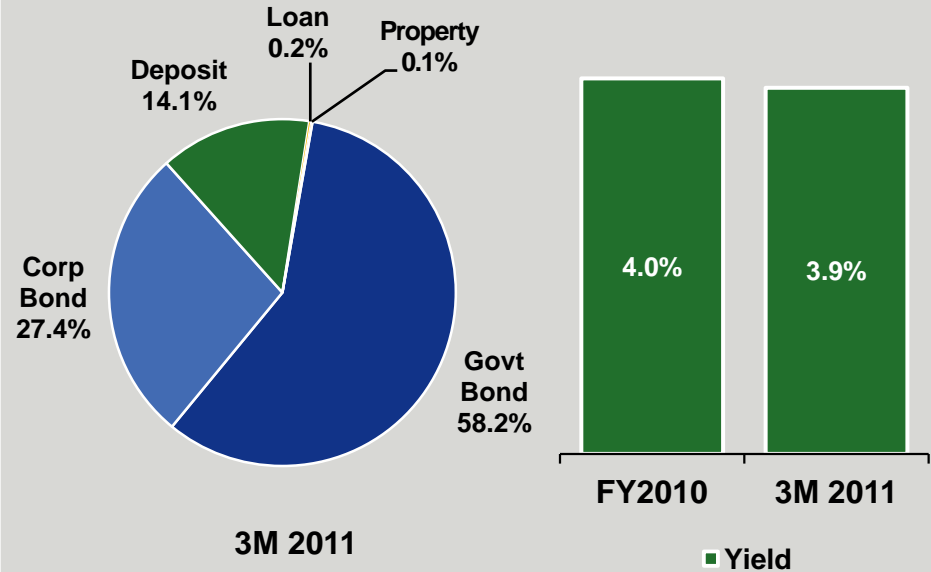


Non-Life: Stable growth in investment income

Net Investment/Other Result (RM 'mil)



Portfolio Mix and Investment Yield (Annualized)



Non-Life: Financial results at a glance

RM 'mil	3M 2010	3M 2011	% Inc/(Dec) A / LY
Gross written premium	361.7	398.5	10.2%
Gross earned premium	341.9	329.2	(3.7%)
Net earned premium	207.7	240.0	15.6%
Net change in benefits and claim paid	(129.4)	(136.7)	(5.6%)
Net change in contract liabilities	(2.8)	(6.6)	(137.7%)
Management expenses	(39.7)	(42.5)	(7.1%)
Fee and commission expenses	(17.9)	(24.1)	(34.6%)
Underwriting result	17.9	30.1	68.2%
Net investment/other result	15.4	16.6	7.8%
Profit before tax (after consolidation adjustment)	33.3	46.7	40.2%
Commission Ratio	8.6%	10.0%	(1.4) pts
Claims Ratio	63.6%	59.7%	3.9 pts
Expense Ratio	19.2%	17.7%	1.5 pts
Combined Ratio	91.4%	87.4%	4.0 pts



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Life Insurance

Life



Gross written Premium

- Double digit growth of 11.5% in gross written premium

Agency

- Agency continued to grow unit linked business
- Continue to enlarge agency force

Alternative Distribution

- Develop alternative distribution capabilities in 2011

Unit linked

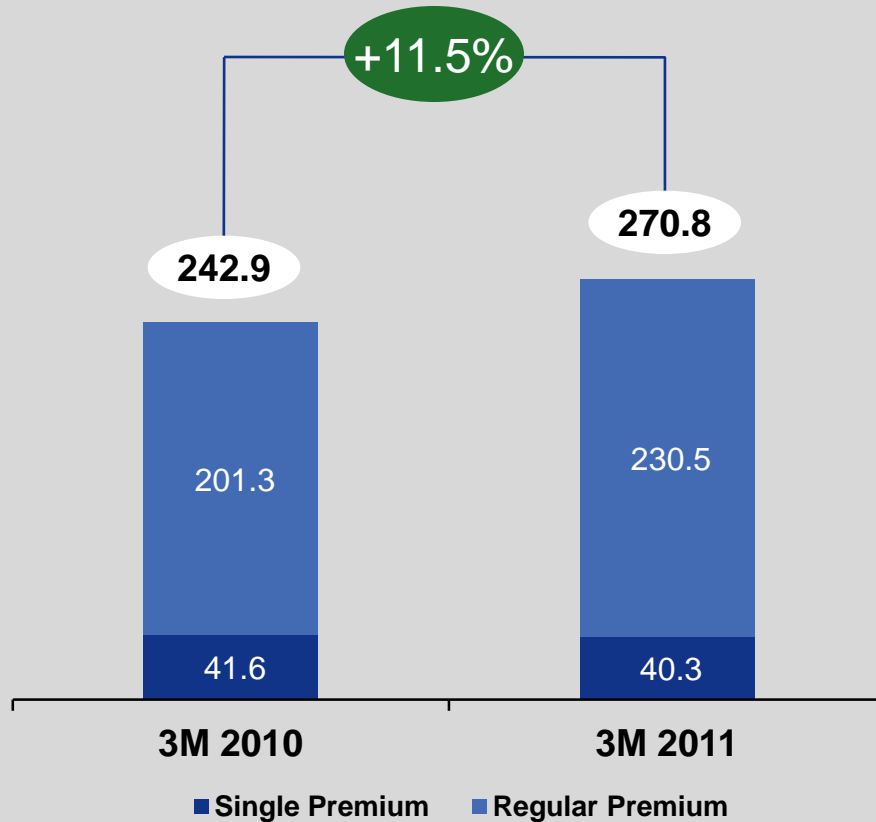
- Grew profitable unit linked business
- Unit linked ANP and GWP growth by 22.9% and 45.1% respectively

Investment result

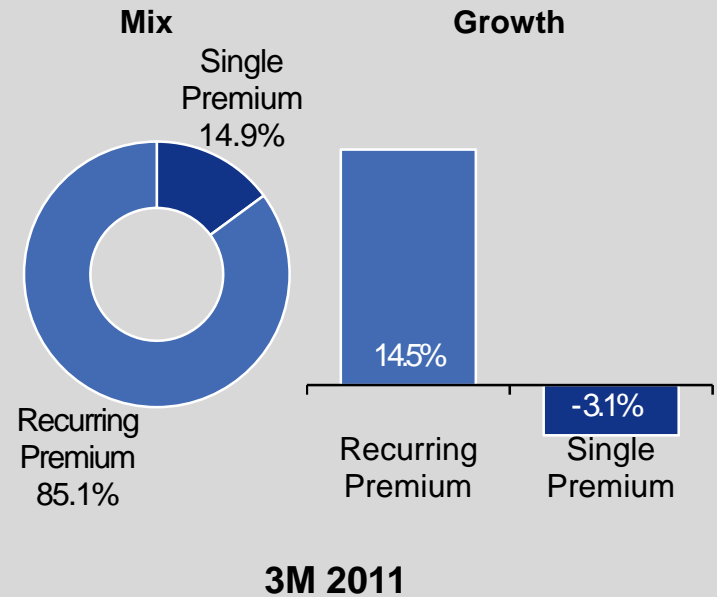
- Net investment result for Life fund and Shareholders' fund higher due to realised gains from disposal of equities

Life: Strong top line growth of 11.5% in GWP

Gross Written Premium ("GWP") (RM 'mil)

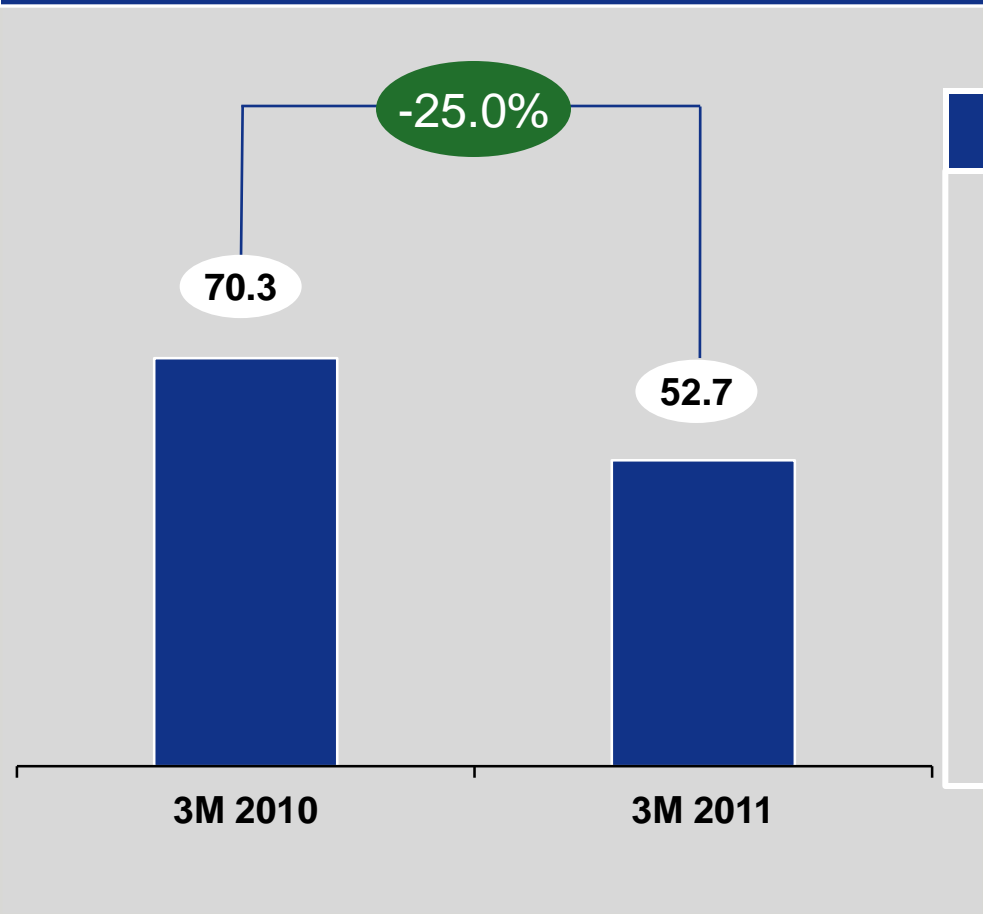


GWP Mix & Growth

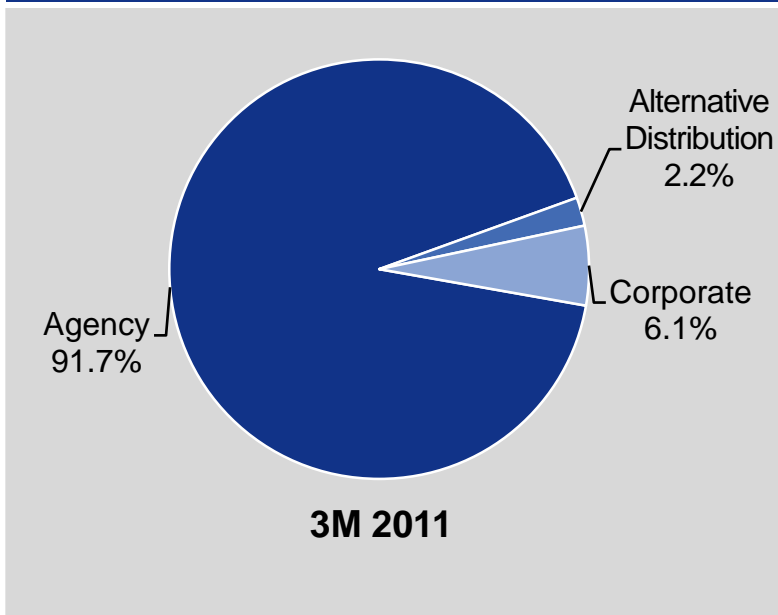


Life: New business lower, agency remains core channel

Annualised New Premium (“ANP”) (RM ‘mil)

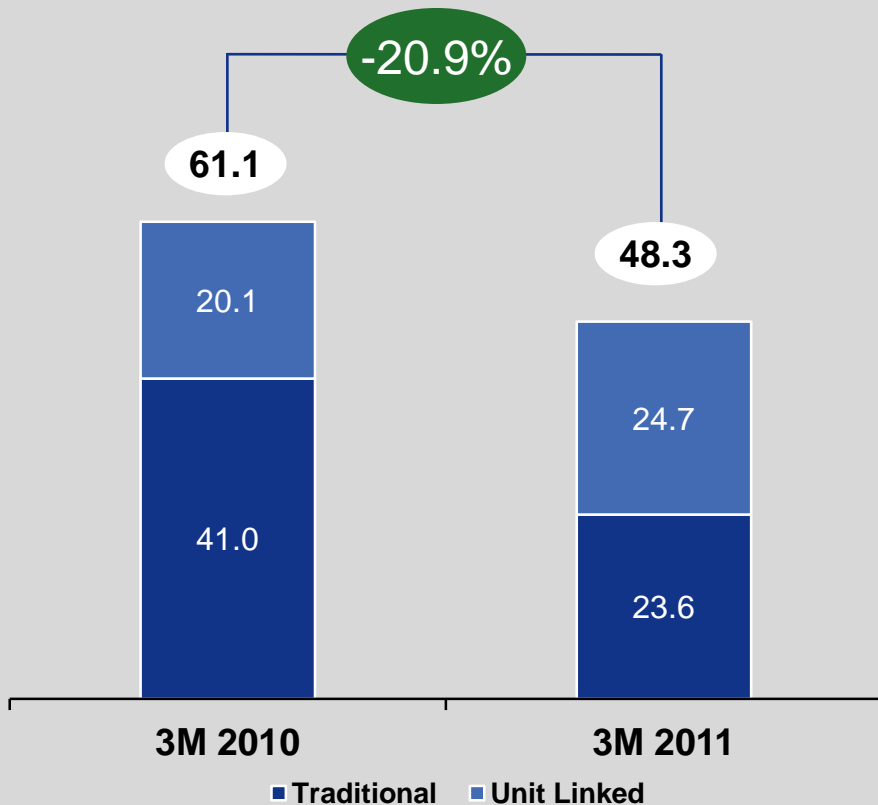


ANP Channel Mix

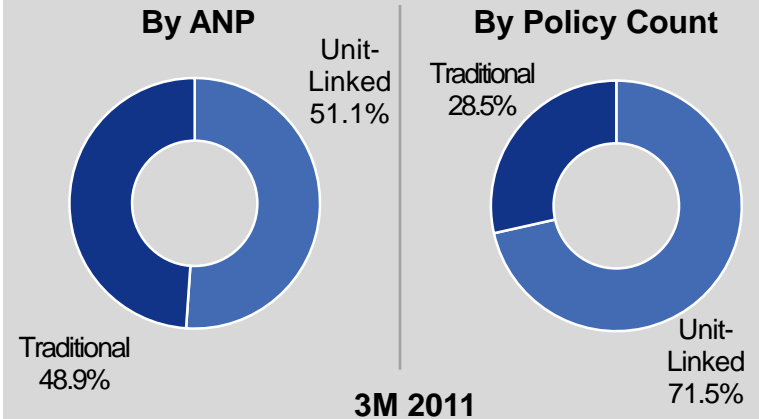


Life: Agency channel maintained balance mix of product portfolio. Investment linked business continue to grow.

Agency Annualised New Premium (RM 'mil)



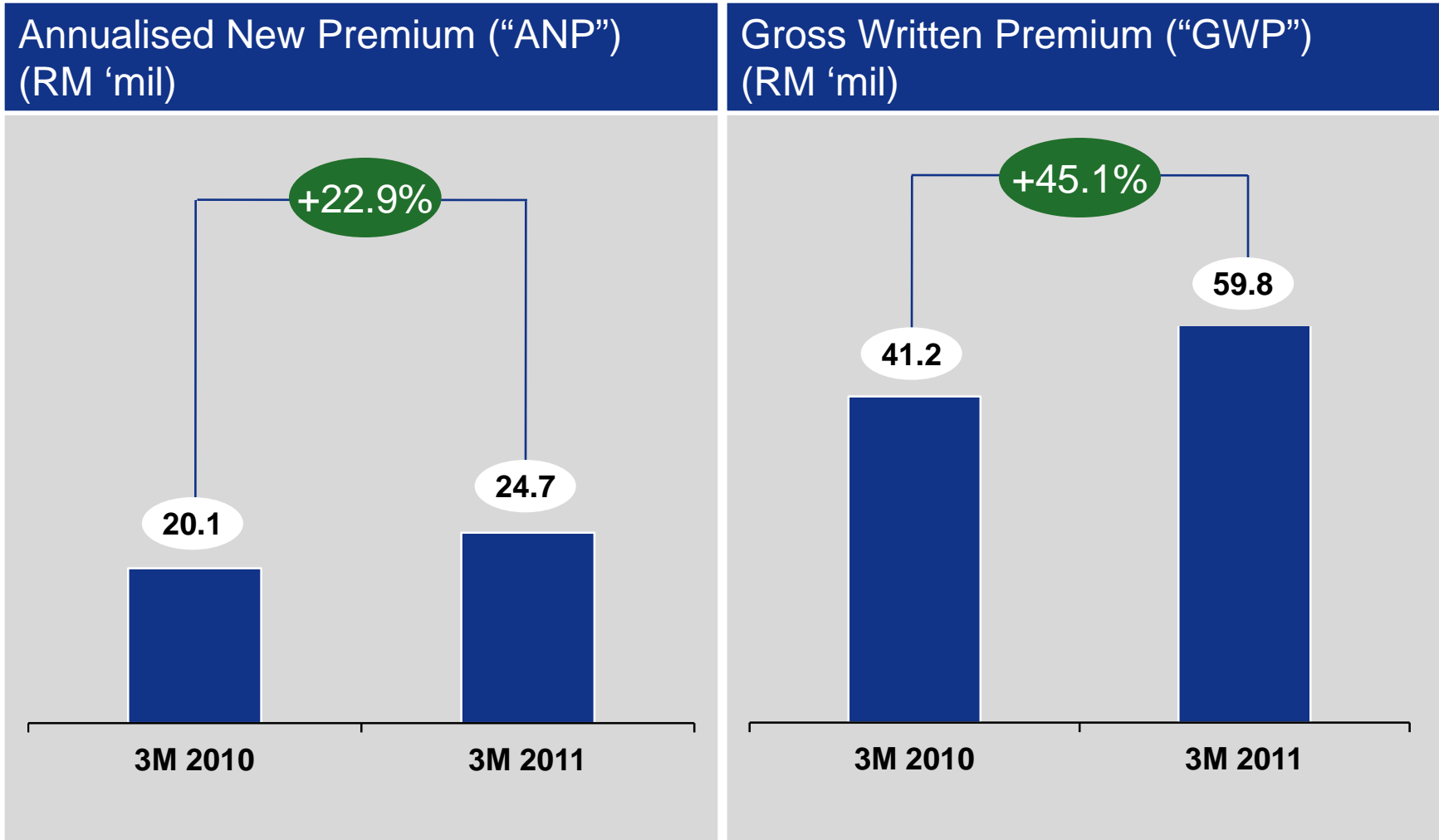
Agency Product Mix



Agency ANP Growth

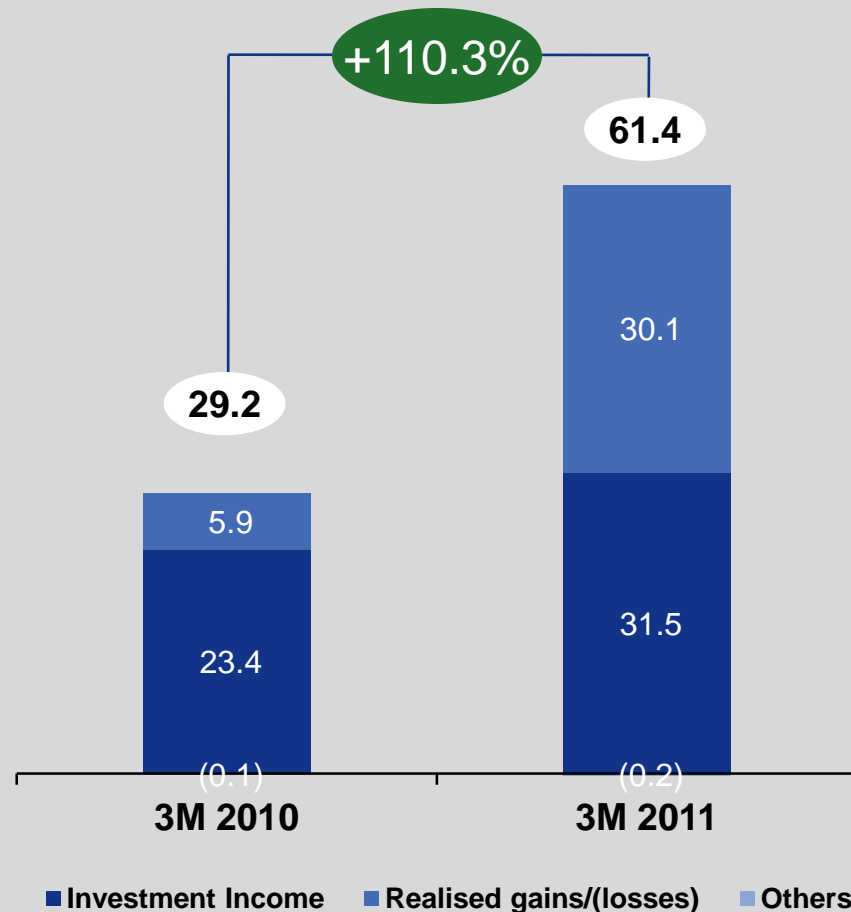


Life: Unit linked business ANP and GWP growth by 22.9% and 45.1% respectively

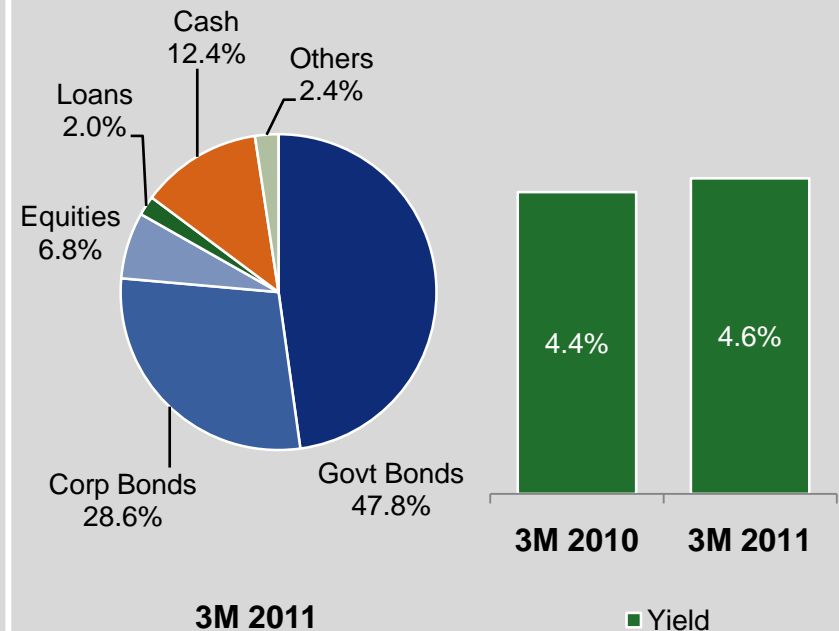


Net investment result improved due to realised gains from disposal of equities in Life fund.

Net Investment Result (RM 'mil) (LF + SHF)



Portfolio Mix and Investment Yield (LF + SHF)



Life: Financial results at a glance

RM 'mil	3M 2010	3M 2011	% Inc/(Dec) A / LY
Gross written premiums	242.9	270.8	11.5%
Premium ceded to reinsurers	(15.6)	(16.3)	4.5%
Net earned premiums	227.3	254.5	12.0%
Net change in benefits and claim paid	(70.1)	(48.4)	(31.0%)
Net change in contract liabilities	(71.5)	(138.6)	93.8%
Management expenses	(18.2)	(21.5)	18.1%
Fee and commission expenses	(63.8)	(63.3)	(0.8%)
Fair value gain and losses	(2.2)	2.8	227.3%
Net investment/other result	38.3	65.1	70.0%
Surplus before tax (after consolidation adjustment)	39.8	50.6	27.1%
Annualised new business premium	70.3	52.7	(25.0%)
Expenses Ratio	8.4%	8.7%	(0.3 pts)
Local Investment Yield (LF+ SHF)	4.4%	4.6%	0.2 pts
Lapse Ratio (total company)	6.4%	6.9%	(0.5 pts)
Persistency (13th month by premium)	84.0%	86.1%	2.1 pts



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Allianz SE

Allianz 1Q 2011



- **Total revenues on a high level at EUR 29.9bn**
- **Operating profit at EUR 1.7bn, despite severe NatCat losses**
- **Net income at EUR 915mn, due to lower non-operating result and temporarily higher tax rate**
- **Capital position continues to be strong**

Note: Details of Allianz SE Group results can be obtained from the following website:
https://www.allianz.com/en/investor_relations/index.html

Disclaimer

This update on Allianz Malaysia Berhad's Financial Results has been prepared for general information purposes. Professional advice should always be sought prior to making any investment related decisions.

The Company shall endeavour to provide quarterly updates on the Company's Financial Results.

Thank You
for Your Attention